Polycom Solution Portfolio Summary

Polycom® Video Solutions

RealPresence® Room Solutions

Polycom® RealPresence® Medialign™ and Packaged Solutions

Pre-packaged solutions that feature the latest in high-performance room video conferencing and are customizable to accommodate the needs of the meeting space—all in a single SKU.

- **Polycom RealPresence Medialign**–easy-to-deploy all-in one video collaboration solution that features a modern, innovative design with an unmatched user experience.
- **Polycom Media Centers**–packaged, turnkey solutions with HD displays, smart cable management, and surround-sound audio
- **Polycom® RealPresence® Utility Cart 500**–Movable video conferencing solution that brings experts on location
- **Polycom® RealPresence® EduCart™ 500**–Voice and video collaboration for every learning and training scenario, in any environment
- **Polycom® RealPresence® VideoProtect™ 500**–Hardened video unit to be wall-mounted in public areas for judicial and customer service application

Polycom® RealPresence® Group Series (310, 500, 700)

Next-generation HD video, voice, and content sharing capabilities for conference rooms, classrooms, and meeting spaces across any organization.

- Breakthrough simple user interface speeds video adoption and lowers IT support costs
- Multiple control options, including Polycom® SmartPairing® technology so your employees can start collaborating instantly—even with their iPad or PC
- Enable more people to join calls without requiring a separate bridge with up to 8-way multipoint
- Innovative camera and audio options to fit the needs of any workspace or meeting room

Polycom® RealPresence Centro™ Collaboration Solution

RealPresence Centro changes the way people collaborate so that the technology is no longer a distraction to engagement and interaction, but a seamless, empowering experience that defies distance.

- Revolutionary–First video collaboration solution purpose-built to center on collaboration, enabling teams to meet in a circle to brainstorm, ideate and solve your most challenging problems
- Intelligent–Freely move around the space and remain on camera while tracking sensors and cameras automatically frame your every move
- Engaging–See everyone ‘front & center’; hear every nuance with integrated premium audio
- Powerful–Share mission critical content from your personal device with a simple touch
- Simplevv–Easily interact from any of the 4 touch-sensitive monitors; connect in minutes

Polycom® RealPresence Trio™

The first smart hub for group collaboration that transforms the iconic three-point phone into a voice, video and content sharing system that can fit in any team environment, large or small.

- World’s clearest and richest audio experience powered by new, patented technology[1]
- Complete visual collaboration with HD content sharing and real-time video interaction
- Faster adoption and user preference with wired or wireless pairing of your portable devices (BYOD)
- Easy-to-use touch interface minimizes mistakes and speeds connection with “one touch join”
- Simple administration and investment protection via support for Power-over-Ethernet, Zero-Touch Deployment and connection to leading call platforms
- Affordably priced for mass adoption

[1] Requires RealPresence Trio Visual+ accessory

Polycom® RealPresence Debut™

Move up from consumer-grade video with powerful collaboration for smaller rooms.

- Video collaboration that is sharp, rich and reliable, with full 1080p HD quality you can count on
- Polycom NoiseBlock technology keeps distracting background sounds from interrupting your conversations
- Specially-designed camera with a wide field of view and flexible pan and tilt adjustments – ideal for spaces that are sometimes wider than they are deep
- Compact design sits right on top of your monitor, with no boxes to hide or cables to trip over
- When using RealPresence® Cloud-enabled video services, simply enter a few quick details and you're ready to go, making video calls just minutes after taking it out of the box

---

Polycom® RealPresence® Group Convene™ Solution

Powerful video collaboration designed for smaller groups, huddle rooms and personal workspaces.

- Best-in-class audio, video and content collaboration experiences
- Flexible system so you can deploy the right solution for each environment
- Mount your RealPresence Group system and camera all within the unit to save space

---

Polycom® EagleEye™ Producer Camera

Hands-free camera operation that improves the user experience and delivers key analytical data to the business.

- Camera accessory automatically locates meeting participants and, through face-finding, accurately crops their images appropriately
- Ideal for small to medium-sized meeting rooms, giving users an affordable telepresence experience without manual intervention
- Powerful analytics provide a level of visibility into the video room usage like never before

---

Polycom® EagleEye™ Director Camera

Camera tracking solution providing 'studio production' performance for enhanced interaction and productivity for any Polycom HDX or RealPresence Group Series room system

- Transforms a standard conference or class room into an immersive experience where every participant is highlighted and seen clearly, even in a room of 20 or more people
- Broadcast-quality camera locating—highlights, zooms in, and frames active speakers in optimal proportion
- Voice triangulation and face-finding technologies move directly to the speaker, whether standing, sitting or on the move

---

Polycom® RealPresence Touch™ Device

Control group collaboration with confidence. Simple and intuitive design lets you focus on your conversations instead of the technology.

- Simple to use–fast and responsive, and consistent across the Polycom solution portfolio
- Simple to connect–one-touch dialing from the integrated calender
- Simple to control–flexible layouts, easy content sharing

Polycom® VisualBoard™ Technology

Innovative, first of its kind solution for interactive collaboration during video calls.

- Users can easily whiteboard or annotate content using a touch display, mouse, or UC Board™ accessory
- Use Polycom SmartPairing™ with RealPresence® Mobile to share and annotate from a mobile device
- Bring content into the meeting from a USB drive, your PC, and even the Cloud, and save annotations to USB to share post-meeting

www.nutechsolution.com

RealPresence Immersive Solutions

Polycom® RealPresence Immersive Studio™

A specially designed environment where every detail is perfected to create a visual, audio, and collaboration experience that is so real, you forget about the technology and focus only on the objective and content of your meeting.

- 18-foot media wall, with three 84-inch thin-bezel displays, in 4K UltraHD, plus flexible content placement so everyone and everything can be seen clearly
- Seats up to 21 participants in each room—each of whom can be clearly seen on video, no matter if they're sitting, if they are standing, or even walking around

Polycom® RealPresence® OTX® Studio

An uncompromised experience, with stunning visuals, truly life-like audio, and interactive content collaboration that looks as good as being there.

- Interactive, flexible content collaboration lets you see full 1080p60 content on displays built right into the table, or move it up to the large displays for a bigger view
- Unrivaled video & audio experiences, including best-in-class video quality and Polycom 3D Voice technology for extremely clear pinpoint audio
- Lower the cost and complexity of immersive solutions with native Skype for Business integration and the optional Complete Experience Kit to lower room remediation costs

RealPresence Personal Collaboration Solutions

Polycom® RealPresence® Desktop Video Collaboration Software

Polycom RealPresence Desktop frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy HD-video collaboration from anywhere they use their personal computers When connected to the RealPresence Resource Manager, organizations can leverage app management, scalability, resiliency, security, and multi-point calling.

- Start with a few clients and grow up to 50,000 with simple registration to RealPresence Resource Manager
- Easy dialing from corporate directories, robust yet simple content sharing, and advanced features such as camera control and chatting
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Leverage Polycom SmartPairing to automatically connect and control room systems from the comfort of your chair and to share content with everyone in your call directly from your PC

Polycom® RealPresence® Mobile Video Collaboration Software

Polycom RealPresence Mobile instantly transforms your iOS and Android tablet or smartphone into a mobile video conference system. Only Polycom combines the web-like ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.

- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Leverage Polycom SmartPairing to automatically connect and control room systems from the comfort of your chair, share content with others on the call, and even annotate on shared content to maximize collaboration
- Enjoy the same rich features normally found exclusively in conference rooms—simplified dialing, camera control, content sharing, multipoint and more

www.nutechsolution.com

Polycom Collaboration Infrastructure Solutions

Collaboration Software

Polycom® RealPresence Clariti™

Collaboration infrastructure software that is simple, powerful, and flexible and connects people with HD voice, content, video and web collaboration for businesses of all sizes. RealPresence Clariti includes everything needed for effective, powerful collaboration.

- Audio/video bridging, management, scheduling, call control, browser-based & software clients, multi-stream content
- Skype for Business integration with Polycom® RealConnect™
- One pricing model based on number of concurrent users
- Flexible Consumption Models (Subscription & Perpetual)
- Flexible Deployment Models (Software / Appliance / Cloud Managed Service)
- 30 day free trial for Polycom® RealAccess™
- 90 day free trial for Polycom®RealPresence® Media Suite

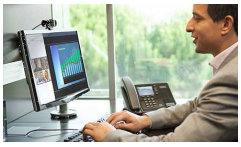
Video as a Service

Polycom® RealPresence® Cloud

Polycom RealPresence Cloud is a subscription based cloud video solution that is immediately available from qualified partners, with universal access to quickly and simply start, schedule and join a video meeting.

- Delivers the same enterprise grade reliability availability and security that all RealPresence® Platform solutions provide
- Easy access via any browser, any device
- Intuitive, robust end user portal to quickly and simply start, schedule and join a video meeting

Extensions to Collaboration Software



Polycom® ContentConnect™ Software

Polycom ContentConnect is a software application that provides seamless content sharing experience between Skype for Business users and other devices to ensure productive meetings among teams, partners, and customers.

- The ContentConnect is a vital component in the Polycom® RealConnect™ for Skype for Business workflow
- Enables bi-directional content sharing between Skype for Business and non-Microsoft environments
- Content is displayed in the proper Skype for Business content stage for natural experience

Polycom® RealPresence® Web Suite

Bring the power of web collaboration to anyone, anywhere with the simplicity of a web browser – easily and naturally. Feature rich content sharing, enterprise-grade voice and video, and an exceptional experience help bring new ideas to life while integrating with everyday workflows.

- Sharing multiple documents allow participants to view, compare, and annotate simultaneously making meetings more interactive and productive
- Attaching documents when scheduling saves time or simply upload anytime during the meeting, there's also a whiteboard and blackboard
- With directory integration, easily host impromptu and scheduled meetings inside or outside the organization to collaborate and engage in business workflows
- Experience plug-in free WebRTC cost effective mesh calls with automatic call escalation to a bridge when needed

Recording, Streaming and Content Management

Polycom® RealPresence® Media Suite

An easy-to-use solution to create quality recordings and webcasts for training, corporate communications, and knowledge management initiatives. Organizations can use existing video conferencing investments in new ways, to reach hundreds or even thousands of viewers, creating a more connected and informed organization

- Simple self-service workflows—Anyone in the organization can create, share, stream and view videos
- Tightest integration with video conferencing – record, stream and playback full motion video to a multi-party meeting or endpoint
- All-in-One Solution—seamless recording experiences, end-user portal, transcoding, streaming and system administration tools
- Complete solution for eCDN—provides streaming scalability and content delivery
- Options for massive scale – Provide network-based recording for up to 100 concurrent video sessions, stream up to 50 live events and reach up to 10,000 web viewers

Polycom Voice Solutions

Verbal communication is what keeps the information flowing through any organization. Whether communicating with colleagues, customers, or suppliers, you should be able to focus on the message, not the technology.

Polycom enterprise-grade telephones are easy to use, work with your existing communication environment, and are so high-fidelity it sounds like you are in the same room. From the boardroom, to the desktop, or anywhere in-between, Polycom voice solutions keep you connected and productive.

- Reliable solutions that get the job done...every time.
- Broad interoperability, ensuring easy integration with your communication systems– today and into the future
- Legendary voice quality for clear communication and comprehension
- Ease-to-use from the front desk to the executive office, and everywhere in between

Group Conferencing Solutions

Polycom® RealPresence Trio™ Solution

The first smart hub for group collaboration that transforms the iconic three-point phone into a voice, video and content sharing system that can fit in any team environment, large or small.

- World's clearest and richest audio experience powered by new,patented technology
- Faster adoption and user preference with wired or wireless pairing of your portable devices (BYOD)
- Easy-to-use touch interface minimizes mistakes and speeds connection with "one touch join"
- Simple administration and investment protection via support for Power-over-Ethernet, Zero-Touch Deployment and connection to leading call platforms
- Expandable to enable HD content sharing and real-time video interaction with the RealPresence Trio™ Visual+ accessory

Polycom® SoundStation® and VoiceStation® Conference Phones

The most widely used conference phones for crystal-clear communications in meeting rooms worldwide.

- Enjoy life-like audio conversations with Polycom® HD Voice™ technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring the industry's broadest portfolio with models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs

Polycom® SoundStructure® Solution

Brings clear and immersive audio into large boardrooms, classrooms or any other challenging audio environment.

- Enhances audio quality for audio and video conferences with deep robust integration with Polycom HDX and RealPresence Group Series systems
- Highly scalable solution leveraging Polycom's exclusive OBAM architecture
- Easy installation and configuration, even for very large or complex systems
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination

Personal Desktop Communications

Polycom® VVX® Business Media Phones

An award winning video-ready family of desktop IP and wireless desk phones that delivers a high quality audio and video communications experience for busy professionals.

- High-definition voice and video solutions designed for organizations and businesses of all sizes and budgets
- Designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- A simple and intuitive user interface that reduces training and ongoing IT support costs
- Broad interoperability with leading hosted and premises-based IP PBX and SIP or H.323 video systems. Now qualified on Skype for Business!
- Simple to deploy, manage and maintain throughout their lifecycles
- Easily customize with APIs for third-party applications in horizontal and vertical markets

Polycom Products for Microsoft

Products for Microsoft®

Phones and Conference Phones for Skype for Business

Polycom has a market leading 40+ voice, video and content sharing solutions that work in Skype for Business and Microsoft® Lync® environments. These endpoints provide the most unified, intuitive, collaboration experience through enhanced features including presence, plug-and-play ease of use and the most consistent UC experience from the desktop to conference room.

- Connect anytime, anywhere with the broadest portfolio of devices that are supported with Skype for Business, Office 365, and Microsoft Lync.
- Increase productivity and efficiency by combining the features of Skype for Business with Polycom's industry-leading HD technology
- Maximize return on investment by leveraging your existing Microsoft UC infrastructure or move to the cloud with Office 365 and Skype for Business Online.
- Reduce total cost of ownership through native integration providing plug-and-play functionality for easy deployment

Room Video Solutions for Skype for Business

Polycom offers market leading room video collaboration solutions that extend Skype for Business experience into huddle rooms, open spaces, conference rooms, and boardrooms. They provide Exchange calendar integration for simple click-to-join experience, as well as voice, video, and content sharing in native Skype for Business calls.

- From USB plug-and-play 360 degree conferencing station to full Skype for Business Room System solutions
- Enhance meeting experience with Polycom innovations (EagleEye Producer, Acoustic Fence™, etc)
- A wide range of solutions great for huddle rooms, conference rooms, and boardrooms and lecture halls
- Future-proof with solutions that support Office 365 and Skype for Business Online
- All of these room video solutions natively integrate with Skype for Business environment

UC Platform for Skype for Business

Maximum flexibility and scalability when integrating Skype for Business environments into hybrid UC environments and disparate endpoints.

- Polycom RealConnect for Skype for Business solution included in the Polycom RealPresence Clariti collaboration infrastructure software provides a simple and intuitive experience through single scheduling workflow, one touch conference join, and native client experience
- Leverage existing video investment by connecting heterogeneous networks and endpoints for full voice, video, and content collaboration
- Simplify scheduling and meeting join experience through native Outlook calendaring support and click-to-join available both for Skype for Business users and Polycom room video solutions

Polycom Services

Polycom and Partner services bring your organization's needs to the forefront and ensure the creation, delivery and ongoing success of collaboration solutions that solve business problems faster and in innovative ways.

Polycom Professional Services

Polycom® Planning and Design Services

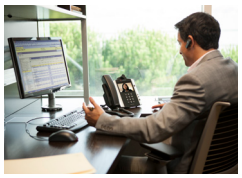
Envisioning, Network Readiness, and Solution Design Services ensure your organization gets the most impact and value from video collaboration.

- Develop a collaboration solution for your specific environment that will meet and exceed your business objectives
- Leverage Polycom expertise to support in-house technical resources who may not be expert in video requirements
- Proactively ready your IT infrastructure for high quality video and the best possible user experience

Polycom® Deployment Services

Installation, Implementation and Integration Services speed solution time to readiness and increase solution impact by using industry leading knowledge and experience to expertly deliver on the promise of collaboration solutions.

- Select from flexible, modular and affordable options the deployment approach that's right for your organization
- Minimize deployment costs by using a team of experts and proven implementation methodologies
- Expedite return on investment with faster, more efficient deployment services and system optimization
- Avoid common pitfalls through careful definition of project scope and thorough project planning



Polycom® Customer Care Support Services

Polycom Premier, Advantage and Elite support services provide flexible customer care options that range from standard technical support to proactive services designed to increase solution value and adoption.

- Select from a comprehensive range of support options to protect your investment, maximize ROI and assure peace of mind
- Keep up-to- date with the latest capabilities and improve system availability with continual software enhancement
- Receive the level of support you need with personalized options to meet your unique business requirements

Polycom® Optimization Services

Application, Analytics and Adoption Services continue to increase the value of your video solution and unlock new potential for your organization and your users.

- Ensure video remains aligned to strategic initiatives and that end users are maximizing the use of technology
- Get the right information and assistance to track and manage user experience, utilization, capacity and call quality
- App Development and Integration services can assist with making video collaboration a more natural part of your business operations

Polycom® Managed Services

State of the art Monitoring, Management and Hosting Services to maximize the value of your collaboration investment.

- Managed services which are carefully tailored to meet your unique business and operations challenges
- Augment your team with additional resources to monitor or manage the ongoing operations of your video collaboration network
- Get higher performance and availability for video collaboration infrastructure and endpoints, and improve ROI

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with video, voice and content solutions from Polycom. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience and unmatched investment protection.

Polycom, Inc.
1.800.POLYCOM
www.polycom.com

Polycom Asia Pacific Pte Ltd
+65 6389 9200
www.polycom.com.sg

Polycom EMEA
+44 (0)1753 723282
www.polycom.co.uk

© 2016 Polycom, Inc. All rights reserved. All Polycom® names and marks associated with Polycom products are trademarks or service marks of Polycom, Inc. and are registered or common law marks in the United States and other countries. All other trademarks are property of their respective owners. No portion hereof may be reproduced or transmitted in any form or by any means, for any purpose other than the recipient's personal use, without the express written permission of Polycom.

25552-0816

www.nutechsolution.com